

EDGE REALM INC.

Investment Opportunity

Seed Round – November 2025

High-Performance Edge Computing for Defense & Commercial

Mission & Opportunity

Our Mission

Develop high-performance computing solutions for edge environments, empowering users with secure, autonomous operations in DDIL environments.

Market Opportunity

- Defense edge computing: \$12B+ market, 15% CAGR
- Government modernization: \$2.6B in accessible IDIQ contracts
- Commercial sectors: Energy, healthcare, manufacturing
- DDIL requirements: Critical national security priority

ER Vault™ – Our Solution

Product Overview

Containerized, mobile high-performance computing platform with immersion cooling technology.

Key Features

- Immersion cooling for maximum density
- 20' (TEU) or 40' (FEU) containerized form factors
- Autonomous edge operations
- Data & process sovereignty
- DDIL-optimized architecture

Competitive Advantages

MANUFACTURING

AS9100D Certified

DEPLOYMENT

90-Day Prototype

TECHNOLOGY

Intel Partnership

Traction & Validation

GOVERNMENT ACCESS

\$2.6B

IDIQ Contract Vehicles

MANUFACTURING

250K

Sq Ft Certified Facility

TEAM EXPERIENCE

80+

Years Combined

De-Risking Elements

- **Manufacturing Partnership:** TRECIG eliminates 97% hardware startup failure mode
- **Government Access:** KUOG provides immediate market entry through proven channels
- **Proven Team:** Fortune 500 operational leadership, former public company CEO
- **Technology Validation:** Intel partnership, established GRC ecosystem

Partner Ecosystem

Strategic Partners

Intel Corporation – Edge computing technology

KUOG Corporation – \$2.6B IDIQ vehicles

TRECIG Manufacturing – AS9100D certified

ThreatGEN – Cybersecurity training

GRG Ecosystem

Allgress – Compliance automation

BYOS – Micro-segmentation, NSA-certified

Invisirisk – Software supply chain

YouAttest – Identity governance

Leadership Team

Frank G. Stepic – CEO & President

19-year GE Aviation veteran, led Austin Digital acquisition integration. Director of Industry 4.0, General Manager with P&L management across Energy, Aviation, Technology, Government.

Robert C. Rhodes – CFO

Former CEO of publicly traded companies. Scaled Systems Evolution to \$20M+ revenue, 100+ employees. 41+ restructuring projects, 17+ companies to market. ThreatGEN: \$0 to \$600K+ sales.

Robert Hilliker – CSO

35+ years enterprise sales (Sprint, Cbeyond, XO). Co-founded Virtual-Q, multiple tech companies.

Jerry Sisson – CRO

25+ years at IBM, HPE, Micro Focus. Founded MyTech.Network for Enterprise, Government customers.

Financial Projections

6-Quarter Roadmap

PHASE 2 (Q1)

\$4M

1 Prototype

PHASE 3 (Q2-Q4)

\$28M

10 Units

PHASE 4 (Q5-Q6)

\$125M

100 Units

Key Milestones

- Q1: Prototype delivery
- Q2-Q4: Production to 10 units
- Q5-Q6: Full production, \$258M cumulative



Investment Terms

INSTRUMENT

SAFE

Seed Round

PRE-MONEY

\$20M

Valuation

SEED RAISE

\$2-5M

Min / Target

Use of Funds

- Prototype development (90-day cycle, \$4M)
- Team scaling and operations
- Manufacturing and quality systems
- Certification preparation

Series A Commitment

\$20M funding commitment upon Phase 2 milestone completion (prototype delivery, manufacturing validation)

Exit Strategy

Timeline: 3.5-5 Years

Potential Acquirers

- **Defense Tech:** Anduril, Palantir (8-20x)
- **Primes:** Lockheed, Northrop, BAE (3-8x)
- **Integrators:** CACI, SAIC, Leidos (5-12x)

Value Drivers

- Critical DDIL capability gap
- Government contracts transfer
- AS9100D manufacturing ready

Exit Scenarios

CONSERVATIVE (3.5 YRS)

\$100-225M

4-9x return

MODERATE (4 YRS)

\$400-960M

16-38x return

AGGRESSIVE (5 YRS)

\$1.5-5B

60-200x return

Let's Build the Future

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